



## **NEWS RELEASE**

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## **PanTerra Networks Inks Deal with Master Agent CNSG for Distribution of Unified Cloud IT Services**

**SUNNYVALE, CA, September 11, 2012** -- PanTerra Networks ([www.panterranetworks.com](http://www.panterranetworks.com)), the leading provider of Unified Cloud IT Service solutions for business enterprises, announced today it has signed a master agent agreement with Converged Network Services Group (CNSG) for the redistribution of WorldSmart and SentraCloud unified cloud IT services. This partnership puts both organizations in a better position to extend PanTerra's services to more customers while exposing a large network of partners to a next-generation unified cloud IT services solution.

"We are very pleased to add CNSG as a major master agent on the east coast with customers nationwide. The relationship is a great fit, at a perfect time, as consumption and adoption of cloud services is exploding. Teaming up with CNSG to deliver fully managed and self-managed cloud IT solutions that include unified communications, storage and mobility services is an exciting moment for our company and will enable us to leverage PanTerra's leading edge solution with CNSG's sales leadership and vast national coverage," said Arthur Chang, President and CEO of PanTerra Networks. "This partnership reflects our desire and commitment to collaborate with companies that share our vision of delivering FutureProof unified cloud IT solutions to enterprises. We look forward to a lucrative and collaborative relationship with CNSG."

"We are very excited to add PanTerra Networks to our portfolio of carriers. Our ability to represent PanTerra will help us address the rapidly growing market for hosted applications," said Matt Harty, CEO/President of Converged Network Services Group.

### **About PanTerra Networks**

PanTerra Networks, Inc. is the premier service provider of unified cloud IT services. WorldSmart unified cloud IT services include unified communications, storage and mobility services and are delivered as either a fully managed solution under the brand, SentraCloud, or as a self-managed solution that can be managed by the customer, third party partner or hybrid of both. SentraCloud includes a turnkey fully managed service complete with: SmartBand, its high performance, guaranteed quality of service (QoS), high reliable bandwidth product that is fully installed, managed and monitored by PanTerra. PanTerra also professionally installs and manages all end user on-premises equipment (SmartCPE) necessary to utilize its services. By providing an end-to-end completely managed solution for enterprises, SentraCloud represents a new era in unified cloud IT services. WorldSmart represents a new generation of unified IT services from the cloud, by unifying the most mission critical business services into a single



ultra-reliable fully managed solution. PanTerra services significantly reduce capital equipment expense and associated obsolescence, reduces ongoing operating expenses, and increases productivity. PanTerra's service creates an elastic and futureproof infrastructure ideally suited for today's dynamic business environment. With PanTerra, enterprises can focus all their resources on their core competencies and not their IT infrastructure. PanTerra services are sold direct, through value added resellers, master agents, agents and can also be private labeled through its wholesale solution.

**About Converged Network Services Group**

Converged Network Services Group (CNSG), headquartered in Charlotte, NC, is a leading telecommunications consultancy and master agency. CNSG's highly experienced staff has been helping enterprise customers manage their communications infrastructure for decades. CNSG's mission is to provide competent, objective, and technically sound telecommunication solutions that allow companies to improve efficiency and reduce costs. CNSG's vision is to provide world class service to all of their customers regardless of size. More information about CNSG is available at <http://www.cnsg-usa.com>.

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