



PanTerra Partners with Jenne for the Distribution of WorldSmart Services

The partnering of both teams will help increase cloud adoption across the reseller network

SANTA CLARA, Calif. – March 29, 2016 – [PanTerra Networks](#), the leading provider of unified cloud services for mid-market enterprises, today announced it has entered into a distribution agreement with Jenne, Inc., a leading value-added distributor of voice, video, data networking, premise security and cloud solutions. Jenne will be authorized to distribute all WorldSmart services including CloudUC, SmartBox, SmartBand, SentraCloud and SmartCPE.

"Jenne has experienced an increasing demand for all types of cloud services from our value-added reseller partners and PanTerra's comprehensive communications-enabled unified cloud services portfolio is a perfect product fit for those needs," said Ray Jenne, president, operations, Jenne, Inc. Ray continued, "Jenne's partners also have been asking for a highly differentiated cloud communications product for the last 12 months and with the addition of PanTerra's feature rich unified communications CloudUC services, we'll be able to compete very effectively in any vertical."

"We're excited about the relationships Jenne has with its resellers and agents and their ability to increase cloud adoption within the mid-market enterprise arena," said Arthur Chang, CEO of PanTerra Networks. He continued, "We see huge potential in the mainstream adoption of all of our unified cloud services including CloudUC and SmartBox, our communications-enabled file sync and share offering, which is fully HIPAA compliant for added security."

About PanTerra Networks

PanTerra Networks is a business-class Unified Cloud Service Provider, seamlessly delivering multi-media communications, collaborations, contact center, file sync & share and business analytics through its WorldSmart solution. WorldSmart is a HIPAA compliant, highly secure, ultra-reliable, futureproof unified cloud service that can be custom configured on a user by user basis and consistently deployed world-wide.

WorldSmart includes [CloudUC](#), its unified communications service that can upgrade or replace an enterprise's existing communications and collaborations infrastructure with a next-generation cloud-based unified communications service and [SmartBox](#) – Enterprise File Sync & Share, its secure cloud file storage, sync & share service with built-in unified communications features.

All WorldSmart services can be self-managed or provided through [SentraCloud](#), its fully managed solution delivered by PanTerra, which includes the management of all WorldSmart services, optional last mile MPLS capable connectivity and any associated on-premises networking equipment.

With PanTerra's Unified Cloud Service solution, enterprises gain the highest levels of security, scalability, reliability, availability, quality of service, service level agreement and support while significantly lowering their total cost of operations and IT administration complexities. PanTerra is headquartered in Santa Clara, CA.



For more information, please visit www.panterranetworks.com or call +1 800.805.0558 or email us at info@panterranetworks.com .

About Jenne, Inc.

Jenne, Inc., headquartered in Avon, Ohio, is a leading value-added distributor of technology products and solutions focusing on voice, video, data networking, premise security and the cloud,, including equipment and software for the Enterprise and SMB markets. Since the company's founding in 1986, Jenne has been committed to providing value added resellers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support plus ongoing sales and technical training through Jenne University. More than 160 major manufacturers partner with Jenne including Avaya, ADTRAN, Digium, Extreme Networks, Jabra, Konftel, Mitel, Lifesize, Panasonic, Plantronics, Spectralink, VTech and Yealink. Contact Susan Elder, senior director of marketing, 440-471-3434, selder@jenne.com

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